

## Signarama Salisbury & Findon have joined forces again like the good old days.

As of last Monday, the 1st of June, we re-established our ownership of the Signarama Findon territory, meaning we'll again be bringing our expertise and service to those customers that we got to know so well over our previous tenure in that business

As you may be aware, Signarama Salisbury (Andrew & Juanita Lawson) previously owned the territory & successfully built the business up with the help of a dedicated team prior to that sale.

In order to ensure existing & future clients are managed with continuity, Signarama Salisbury will again be managing this business – effective immediately.

We can advise that the quoting & Project Management software is online so we will have access to all quotes & projects for the last 7 months since our handover. All emails have also been diverted since Wednesday 10th June & are being actioned.

In relation to artwork or designs undertaken by Signarama Findon over the last 7 months since we sold the business – at this stage we do not have access to client artwork files due to the nature of the closure. However given our in-house graphic design capabilities we do not see this as an issue long-term. In the interim we will be offering this service at no charge (normally \$99 p/hr) to effected Findon clients to minimise any impact (fair play policy will apply).

We are currently scouting for a new sales & display centre location within the Findon area however in the meantime all production & sales will be managed from our Salisbury office at 1/23 Park Terrace Salisbury.

Given that Lisa Nevin (Business Development Manager who used to manage Signarama Findon) lives in Findon & 2 of our production/installation staff live close by, we are more than happy to visit your business to work through any signage enquiries you may have if getting to Salisbury is an issue.

Pick or delivery of orders within the Findon territory will also be made easy via couriers if you can't make it to the Salisbury store. Again during the transition to a new location this will be at no charge. Being fully insured we can collect vehicles from the Findon area & return on completion or undertake works at your location (if suitable conditions can be supplied).

In relation to any outstanding issues with the previous owners (deposits paid, signage in progress etc), I am limited in what we can control however I would be happy to discuss specific situations to ensure an amicable outcome for all parties.

The key message is simple – "Nothing has really changed from 7 months ago when the business was known as Signarama Findon & Salisbury.

Any issues will be resolved in everyone's best interest – Just give us a call.

Best Regards,

## **Andrew Lawson**

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